

## Tim Wolff

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**From:** Tim Wolff <tim@lakeisabellami.org>  
**Sent:** Thursday, August 09, 2018 1:05 PM  
**To:** 'Teresa Norton'  
**Subject:** Lake Isabella Proposals  
**Attachments:** 2018-08-08 DRAFT Council Minutes.pdf

Teresa:

On behalf of the Lake Isabella Village Council I would like to thank you for submitting a proposal for our consideration for awarding a Residential Refuse License. Proposals were accepted until 4 PM on Friday, August 3<sup>rd</sup>. Proposals were received from three different providers. Those are Granger, King's Disposal, and Republic Services. The proposals were then reviewed by the Village Council during a Special Meeting held on Wednesday August 8, 2018. A complete copy of those proposals can be viewed on our website at the following link:

[http://www.lakeisabellami.org/your\\_government/bidding\\_opportunities.php](http://www.lakeisabellami.org/your_government/bidding_opportunities.php)

As a result of that meeting, a small number of follow-up questions were generated that we would like to ask each company. With respect to the proposal submitted by Granger, we are interested in the following additional information:

- Is there an option for annual billing?
- Where can people buy tags?
- Can people pay for a 2<sup>nd</sup> bulky item pick-up?
- The collection of a specific number of bags from a customer's own container (or bags left curbside) is a required service level per our adopted Ordinance, why was this omitted? (If you would like to add that service level to your proposal, please indicate the pricing of such)
- What is your billing policy on households which may not be "seasonal", but gone for 2-3 months in the winter?
- Is there a size/weight limit for bags to be collected?

Also arising out of the meeting on August 8<sup>th</sup>, was a rough timeline of how we see the process moving from this point forward. That timeline is as follows:

August 8<sup>th</sup>: Have the Council finalize questions to present to each bidder, with the goal of having responses by the August 21st meeting.

August 21st: Review the answers to questions from the August 8th meeting. Select companies to essentially interview before the Council. This will allow the Council, and the public, the ability to meet the proposed companies and hear directly from them what services are being offered.

Between the August and September meeting, hold the interview meeting(s). I would look to try and get that meeting close to the September meeting, that would allow us to draft and publish a

newsletter to our residents updating them on the process and their ability for additional input and involvement.

September 18th: At the September meeting, select/award a firm to enter into an exclusive agreement.

Late October: Finalize Exclusive License Agreement

I look forward to reply to the questions we have listed above. If you have any questions or comments for us to consider, please feel to share those at your convenience. Thank you again for your interesting in serving our community!

Tim Wolff  
Lake Isabella Village Manager  
989.644.8654

## RESPONSE TO QUESTIONS / ADDITIONAL INFORMATION

- Is there an option for annual billing? Yes. Granger offers Quarterly and Yearly billing options.
- Where can people buy tags? Martin's Kountry Korner, 2990 W Remus Rd, Mt Pleasant, and Mission Pharmacy, 926 S Mission St, Mt Pleasant, by phone request to our Customer Service department, then the tags will be mailed to the Customer and the Village of Lake Isabella offices.
- Can people pay for a 2nd bulky item pick-up? Yes. Additional items are \$12/ea.
- The collection of a specific number of bags from a customer's own container (or bags left curbside) is a required service level per our adopted Ordinance, why was this omitted? (If you would like to add that service level to your proposal, please indicate the pricing of such)
  - Granger offers a 6 bag pick up for \$15.50 from customer's own container or bags left on curbside (see attached revised pricing sheet)
  - The benefit of choosing our proposed cart option with blue bag recycling is it would take the current recycling truck off the route, thus saving wear and tear on the road, offering cleanliness and safety, offering additional benefits to the Village.
- What is your billing policy on households which may not be "seasonal," but gone for 2-3 months in the winter?
  - Customer places a call to Customer Services and requests to be placed on vacation hold at no charge. There is no fee to restart/resume service once the customer returns.
- Is there a size/weight limit for bags to be collected? 30 pounds/35 gallons

## Granger Trucks

To clarify the information Granger provided the Village of Lake Isabella, there are three different considerations when it comes to a discussion of axle weights:

- **Gross Vehicle Weight Rating.** This is the weight limit specified by the manufacturer for a specific vehicle.
- **Michigan Weight and Axle Load Limits.** These are the legal load limits specified in state law as to the weight a vehicle and / or each of its axles is permitted to carry.
- **Vehicle License Elected Gross Vehicle Registration.** This is a weight category with a corresponding fee and is elected by a vehicle operator at time of registration. This election determines the weight a vehicle is licensed to carry. The higher weight category an operator elects, the higher the fee to license for that particular vehicle. This weight is indicated on the registration and license plate with a number indicating this maximum. This weight election may be equal to, less than or greater than either the Gross Vehicle Weight Rating or the Michigan Weight and Axle Load Limits. This is strictly an election by the operator.

Below, Granger has provided specifications using the definitions listed above for the Granger trucks to be used in the performance of this contract.

Truck Type	Number of Axles/ Legal Capacity	Load Capacity in Cubic Yards	Elected License Weight	Make	Model /Year
Rear load	4 axle Steer axle 15,400 lb Lift axle 13,000 lb First drive axle 13,000 lb Second drive axle 13,000 lb	32 Yards	80,000 lb	Freightliner	M2-106 / 2012
Rear load	4 axle Steer axle 15,400 lb Lift axle 13,000 lb First drive axle 13,000 lb Second drive axle 13,000 lb	25 Yards	66,000 lb	Freightliner	M2-106 / 2012
Flatbed with Boom	3 Axles Steer axle 15,400 First drive axle 16,000 Second drive 16,000	Variable	48,000 lb	International	7600 / 2013

**Village of Lake Isabella Request for Proposals  
Residential Refuse Licensing Submission Form**

**Please include pages 7-11 of this package as part of your proposal**

**Individual Customer Unit Based Pricing:**

Please provide the monthly cost to be charged to individual residential customers for the following weekly collection services in the event that your entity is awarded a **NON-EXCLUSIVE** License Agreement:

A wheeled-cart of at least 65 gallons provided by the license holder	<b>\$24.50*/96-Gallon 4-5 bags inside cart/3 bags outside</b>
A specific number of bags to be collected in a container (or just in bags) provided by the customer. <i>(Example: a maximum of 4 bags per week for a monthly cost of \$20)</i>	<b>N/A</b>
Individual bag collection on a "tag & bag" basis (Price per tag)	<b>\$2 per tag</b>
Fee structure of bulky item collection with at least once per month collection	<b>\$28.85 on-call</b>

**\*Based on Standard Residential Rate**

Please provide the monthly cost to be charged to individual residential customers for the following weekly collection services in the event that your entity is awarded an **EXCLUSIVE** License Agreement:

A wheeled-cart of at least 65 gallons provided by the license holder	<b>\$15.50/96-Gallon</b>
A specific number of bags to be collected in a container (or just in bags) provided by the customer. <i>(Example: a maximum of 4 bags per week for a monthly cost of \$20)</i>	<b>\$15.50/6 Bags</b>
Individual bag collection on a "tag & bag" basis (Price per tag)	<b>\$2 each</b>
Fee structure of bulky item collection with at least once per month collection	<b>\$20 per item* \$12 for additional items</b>

**\*Community Clean Up Compactor Truck \$150 per hour + \$42 per Ton Disposal**

**\*Blue Bag recycling is an additional \$2.50 per resident**

Customers to be billed on the following basis (check all that apply):

- Monthly
- Quarterly
- Annually

The Village is happy to offer the sale of collection tags/stickers at the Village Hall to any entity granted a license. If additional locations for the