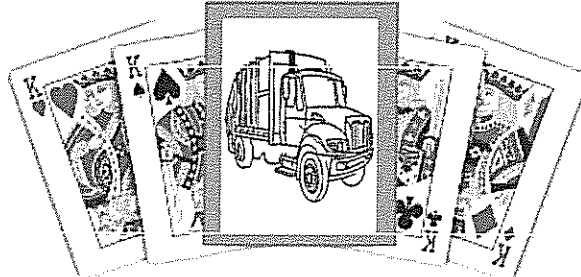


KINGS



DISPOSAL

VILLAGE OF LAKE ISABELLA

BID FOR EXCLUSIVE LICENSE AGREEMENT

JULY 13, 2018

KINGS DISPOSAL

8162 SANDERS RD

PO BOX 245

VESTABURG, MI 48891

(989) 268-5886

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PAGE 1

JULY 13, 2018

Jeffrey P. Grey
Village Clerk
1010 Clubhouse Drive
Lake Isabella, MI 48893

Thank you for allowing Kings Disposal to bid your Exclusive Licensing Agreement for the village of Lake Isabella. Being a small local family owned business, we feel we can offer your village exceptional quality service, as we strive to have the best customer service possible.

All of us here at Kings Disposal are very confident that our proposal addresses all of the village needs and if Kings Disposal is awarded the license agreement we will fulfill all measures necessary to make this a smooth and easy transition for the homeowners of Lake Isabella.

We look forward to working with the Village of Lake Isabella for many years to come.

KINGS DIPOSAL LLC

VILLAGE OF LAKE ISABELLA

Page 2

LAKE ISABELLA EXCLUSIVE LICENSE AGREEMENT

Thank you for giving Kings Disposal the opportunity to submit a bid for your weekly trash disposal for the Village of Lake Isabella.

*** BID PROPOSAL:**

Curb cart service options:

1. \$13.00 per house per month billed quarterly for a 3 bag per week limit
With a 96 gallon curb cart supplied by Kings Disposal.
2. \$14.50 per house per month billed quarterly for a 6 bag per week limit
With a 96 gallon curb cart supplied by Kings Disposal.
3. \$16.50 per house per month billed quarterly for a 10 bag per week limit
With 2- 96 gallon curb carts supplied by Kings Disposal.

Curbside service options:

1. \$12.00 per house per month billed quarterly for a 3 bag limit per week
No curb cart.
2. 13.50 per house per month billed quarterly for a 6 bag limit per week
No curb cart.

* Curb cart and Curbside services would include one (1) large item per house, per month, to be picked up the last Monday of each month for quarterly paying customers.

Tag service option:

1. \$1.50 per tag for a 30 gallon bag with a maximum of 30 pounds per bag. There must be a tag applied to each bag the customer has out for pick up.
- Tag customers must apply three (3) tags to the large item, limit one (1) large item per month that would be picked up the last Monday of each month.
 - These prices are unit based priced, they are not for neighbors to combine services.
 - All trash must be at curbside by 7:00 A.M. Monday mornings to assure pick up.

VILLAGE OF LAKE ISABELLA

Page 3

Unit based pricing will have a one (1) year guarantee of no increases within the first year of the agreement.

Additional services included::

1. Kings Disposal will include a 96 gallon curb cart to the village offices of Lake Isabella to be picked up weekly at no charge.
2. In the event that Lake Isabella decides to have a community clean-up day, Kings Disposal will provide one (1) 25 yard packer garbage truck free of charge.

* Trash pick up would be every Monday except for those weeks having holidays fall on Monday, in which pick up day would be on Tuesdays in that event.

Observed holidays are as follows:

1. New Years Day
2. Memorial Day
3. 4th of July
4. Labor Day
5. Thanksgiving
6. Christmas

Kings Disposal will send one (1) bill per quarterly to each resident that calls in to sign up, as we will have to get all billing information from each customer. This includes tag customers as we will need each address on file for routing purposes.

Kings Disposal Non Exclusive License Agreement

As of July 23rd 2018—Monday Pick Up Day

1. \$16.00 per month per house billed quarterly for 2 bags per week. – No curb cart
2. \$18.00 per month per house billed quarterly for 2 bags per week - Kings Disposal supplies a 96 gallon curb cart.
3. \$19.00 per month per house billed quarterly for 6 bags per week – No curb cart
4. \$22.00 per month per house billed quarterly for 6 bags per week – Kings Disposal supplies a 96 gallon curb cart.
5. \$26.00 per month per house billed quarterly for 10 bags per week – Kings Disposal supplies 2- 96 gallon curb carts.
6. Tag service – We do not offer.
7. Large item- The customer must call ahead and schedule the large item to be picked up on their next scheduled pick up day, and pay in advance. (Example: A regular couch would be \$10.00, a sofa sleeper couch would be \$20.00, and a mattress would be \$10.00. The price depends on the large item.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
06/28/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Miller & Associates of Edmore Jack Miller 616 E Main St., PO Box 169 Edmore, MI 48829 Christopher Charles Miller	CONTACT NAME: PHONE (A/C, No, Ext): 989 427 5123 FAX (A/C, No): 989 427 5795	
	E-MAIL ADDRESS: _____	
INSURED King's Disposal Llc King's Disposal LLC Ike & Sheryl King PO Box 245 Vestaburg, MI 48891	INSURER(S) AFFORDING COVERAGE NAIC #	
	INSURER A : Progressive Michigan Ins Co	
	INSURER B : Auto Owners Insurance 18988	
	INSURER C : Nautilus Insurance Company	
	INSURER D :	
	INSURER E :	

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER: _____			1255679657	08/24/2017	08/24/2018	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ _____ MED EXP (Any one person) \$ _____ PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ _____
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS			03897777-0	08/24/2017	08/24/2018	COMBINED SINGLE LIMIT (Ea accident) \$ _____ BODILY INJURY (Per person) \$ 250,000 BODILY INJURY (Per accident) \$ 500,000 PROPERTY DAMAGE (Per accident) \$ 100,000
C	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$ na			NA3452345	06/27/2018	06/27/2019	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below <input type="checkbox"/> Y / N <input checked="" type="checkbox"/> N / A						PER STATUTE OTH-ER E.L. EACH ACCIDENT \$ _____ E.L. DISEASE - EA EMPLOYEE \$ _____ E.L. DISEASE - POLICY LIMIT \$ _____
	Commercial Applica						

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Waste hauling

CERTIFICATE HOLDER	CANCELLATION
LAKEISA Village of Lake Isabella 1001 Clubhouse Drive Lake Isabella, MI 48858	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE Christopher Charles Miller

VILLAGE OF LAKE ISABELLA

Page 6

***Purchasing tags/stickers**

1. Tags/Stickers may be purchased at Kings Disposal through the mail service in quantities of 10 or more at one time. (Call and order using a debit or credit card and they will be sent through the mail.)
2. Tags/Stickers may be purchased at the local Lake Isabella Party Store, Out A Bounds INC., located at 50 N Coldwater Rd, Lake Isabella.

Tags/Stickers will clearly indicate that they are for Village Of Lake Isabella use only and must be Kings Disposal tags/stickers as we will not honor competitors tags/stickers.

Village of Lake Isabella Request for Proposals Residential Refuse Licensing Submission Form

Please include pages 7-11 of this package as part of your proposal

Individual Customer Unit Based Pricing:

Please provide the monthly cost to be charged to individual residential customers for the following weekly collection services in the event that your entity is awarded a NON-EXCLUSIVE License Agreement:

A wheeled-cart of at least 65 gallons provided by the license holder	
A specific number of bags to be collected in a container (or just in bags) provided by the customer. (Example: a maximum of 4 bags per week for a monthly cost of \$20)	See page 4
Individual bag collection on a "tag & bag" basis (Price per tag)	
Fee structure of bulky item collection with at least once per month collection	

Please provide the monthly cost to be charged to individual residential customers for the following weekly collection services in the event that your entity is awarded an EXCLUSIVE License Agreement:

A wheeled-cart of at least 65 gallons provided by the license holder	
A specific number of bags to be collected in a container (or just in bags) provided by the customer. (Example: a maximum of 4 bags per week for a monthly cost of \$20)	See page 2
Individual bag collection on a "tag & bag" basis (Price per tag)	
Fee structure of bulky item collection with at least once per month collection	

Customers to be billed on the following basis (check all that apply):

- Monthly
- Quarterly
- Annually

The Village is happy to offer the sale of collection tags/stickers at the Village Hall to any entity granted a license. If additional locations for the

purchase of tags/stickers is to be offered, please detail such on a separate sheet. Rates are subject to change based on market conditions, the Village's adopted ordinance does require that any entity granted an exclusive license provide written notice of rate changes to the Village sixty (60) days in advance of such changes. Please check the below box to acknowledge your understanding of the sixty (60) day requirement.

Sixty (60) Day Rate Change Notice Acknowledgment

In the event that the Village awards a single exclusive license, changes in prices to the entity awarded the exclusive franchise shall be limited to an annual basis. Any increase in pricing in excess of 3%, or an increase greater than the seasonally adjusted annualized rate for the previous 12 months to the Consumer Price Index (if that rate is higher than 3%), shall allow the Village Council the ability to resolicit for licenses, award new licenses, and/or cancel the exclusive nature of an existing license agreement. Please check the below box to acknowledge your understanding of the limitation on rate changes to an annual basis, and the described limited increase to those rates.

Exclusive license rate change limitation acknowledgement

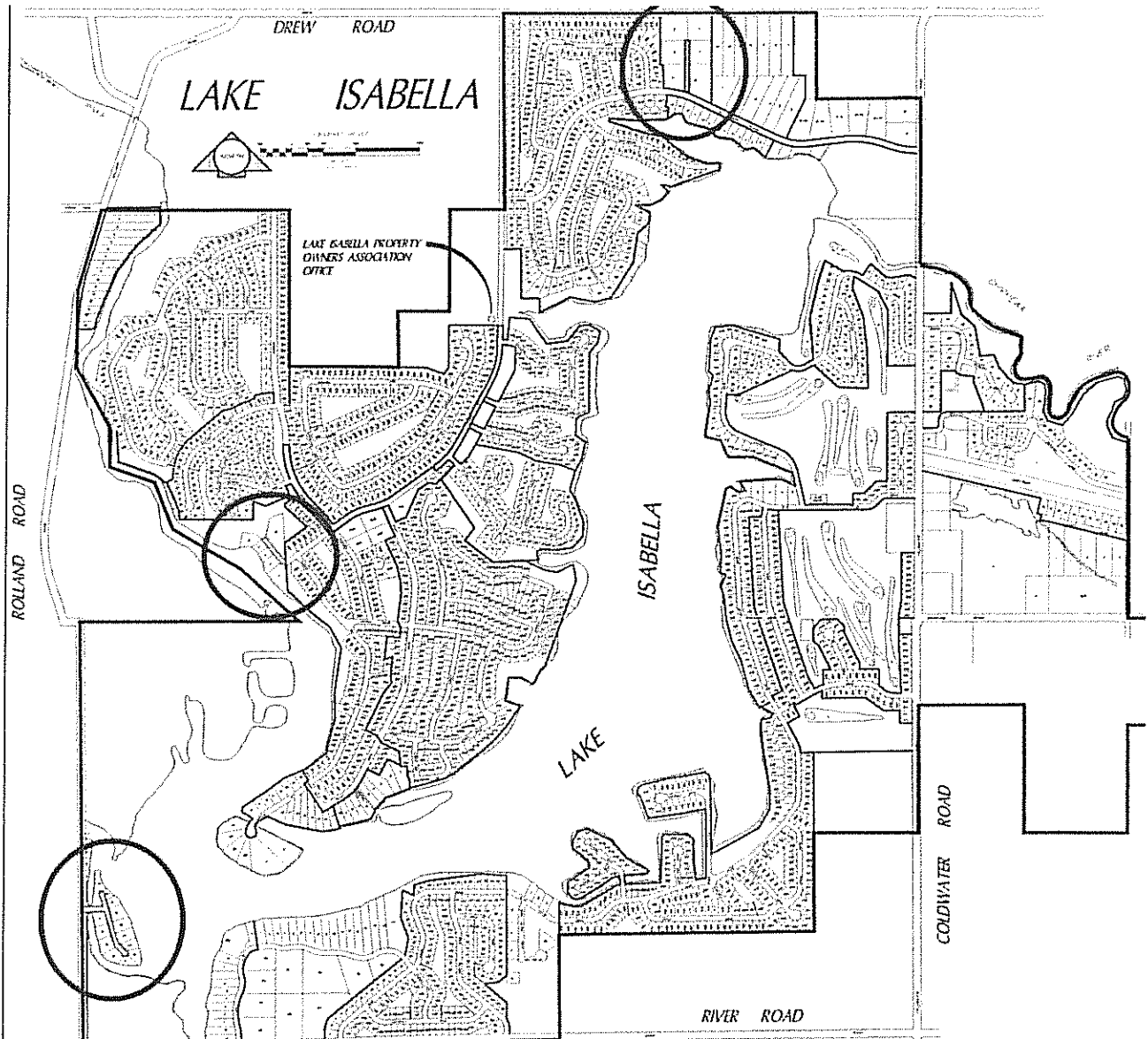
Additional Services:

If additional services would like to be offered, please attach a separate sheet which details those services, and prices applicable to the customer or to the Village (Examples of items that could be billed to the Village would be a Community Clean-up Day, collection of yard waste/brush from the Village's DPW facility, collection bin at Village Hall for "sharps & needles" and similar.)

Private Road Collection:

Provided at the top of the following page is the location of three private roads/shared driveways in the Village. Please check the below box to indicate your ability to provide service to these location. On a separate sheet, please detail any addition equipment or items needed to provide such service, or check the Not Applicable box on this page.

- Acknowledgement of ability to provide service to Private Roads
- Additional Equipment to service Private Roads NOT APPLICABLE



Proposed Collection Day & Schedule:

On a separate sheet, please provide a proposed collection schedule for the 2019 calendar year.

Trucks & Equipment:

The impact of vehicles with heavy loads is a central concern of the Village. Please provide on a separate sheet a list of vehicles proposed to be used as part of license. Information should include the following:

- Number of axels, and load capacity of each axel.
- Style of loader (front, rear, side...)
- Maximum truck weighted capacity
- Make, model, and year of item.

Use of Subcontractors:

If any subcontractors are proposed to be used, please list those on a separate sheet. If none are proposed, please check below to indicate that this is Not Applicable.

NA

Customer Service:

Please provide information on include information addressing your methods and time frame for communicating with the customers and responding to their questions and complaints. Relevant information to include would be a toll-free phone number (required), social media accounts, and the like.

Disposal Location:

Please list the name and address of any locations proposed for the landfilling and disposal of refuse collected under a granted license:

See page 14

References:

Please provide the name, nature of relationship, and phone number at least 3 references:

1. See page 116 _____
2. _____
3. _____

The undersigned, as Bidder, hereby declares that this bid is made in good faith without fraud or collusion with any person or persons bidding of the same Contract; that he/she has carefully read and examined the Request for Proposal Document. The Applicant understands that the Village of Lake Isabella reserves the right to reject any or all proposals and to waive any irregularities in the proposal tabulation. The Applicant agrees that his/her proposal shall be good and may not be withdrawn for a period of ninety (90) calendar days after the scheduled closing time for receiving the proposals. The prices indicated shall include all permits, labor, materials, overhead, profit, insurance, sub-contractor costs, and material costs for the finished work as described in the proposal documents:

Respectfully Submitted,

Company Name:

Kings Disposal LLC.

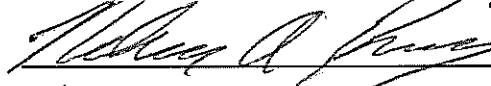
Address:

P.O. Box 245 Vestaburg MI 48891

Telephone Number:

989-268-5886

Authorized Signature:



Print or type Name and Title: (Ike) Nelson A. King / Owner

Proposals shall be addressed to:

Jeffrey P. Grey Village Clerk
1010 Clubhouse Drive
Lake Isabella, MI 48893
989.644.8654

Questions shall be address to:

Timothy R. Wolff, Village Manager
1010 Clubhouse Drive
Lake Isabella, MI 48893
989.644.8654
tim@lakelsabellami.org

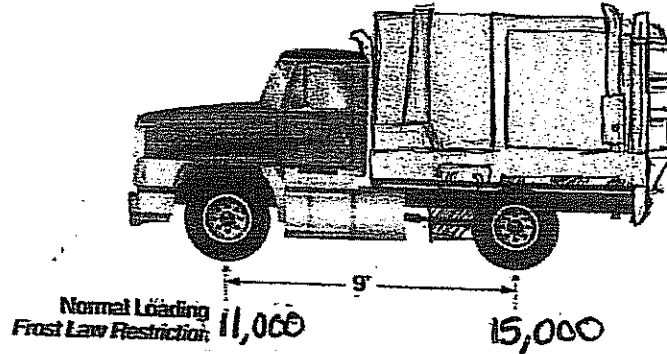
Proposals seeking a license shall be received by the close of business at the above address by Friday, August 3, 2018.

Due to frequent changes in federal and state regulations, the Michigan Center for Truck Safety cannot ensure the accuracy of the material contained in the Guidebook beyond the date of publication. For current information, contact the Center at 800-682-4632. This document is not intended for legal purposes.

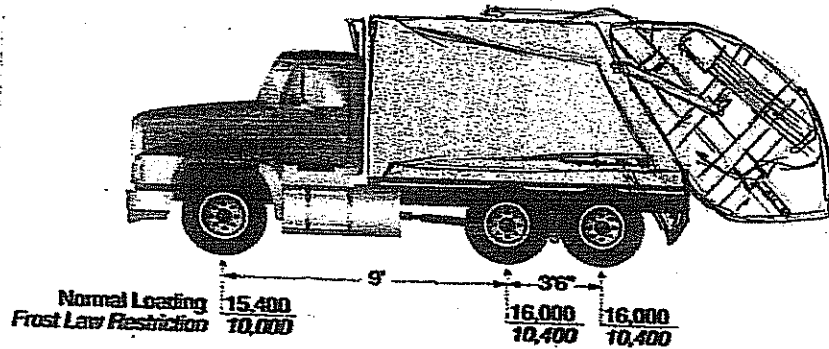
Michigan Weight and Axle Load Limits

Examples of normal load maximums, frost law restrictions shown are at the 35 percent reduction.

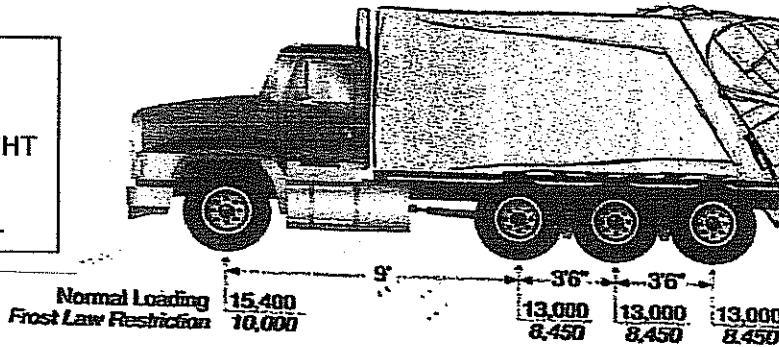
MAIN TRUCK
 10 YD SIDE LOAD
 26,000 LBS GROSS WEIGHT
 2003
 4300 INTERNATIONAL



BACK UP TRUCK
 25 YD REAR LOAD
 48,000 LBS GROSS WEIGHT
 2001
 4900 INTERNATIONAL



MAIN TRUCK
 25 YD REAR LOAD
 54,000 LBS GROSS WEIGHT
 2003
 7400 INTERNATIONAL



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Work Order #245564

Mt. Pleasant Tire Commercial Truck Center (Alma Tire)

1011 Industrial Drive, Mt. Pleasant, MI 48858
 Phone: 989-772-6231 Fax: 989-773-7386

Customer Information	Work Order	Additional Information
KINGS DISPOSAL, LLC PO BOX 245 8162 SANDERS RD Vestaburg, MI 48891 Acct Number: 00-245 P: 989-268-5886 Contact P: 989-277-8779 Contact	Date: 7/17/2018 Reference: W-245564 Salesperson: Paul Schilling M2327 Route: Delivery Date: 7/18/2018	PO Number: Work Order#: W-245564 Entered By: Paul Schilling M23
Vehicle: 2001 4000 SERIES Desc: 2001 4000 SERIES	Lic No: VIN: 1HTSHADT41H275808	Unit: 1 Mileage IN: Mileage OUT: *OE Info

Qty	Description	Unit Price	Ext. Price
1.00	Annual DOT Inspection	85.00	85.00
3.00	SAFETY INSPECTION ON UNIT ON 3 UNITS ALL PASSED	85.00	255.00
Taxable			
Subtotal:			340.00
State Sales Tax (MI):			0.90
Shop Supplies:			15.00
Total:			\$355.90

Terms: Net 10th

Terms:	Due Date	Due Amount	Amt Remain
	8/10/2018	\$355.90	\$355.90

Parts	Labor	Subtotal	Taxes\Fees	FET	Total
\$0.00	\$340.00	\$340.00	\$15.90	\$0.00	\$355.90

We Go A Long Way To Make Friends

Certification-All repairs and parts listed were furnished in compliance with Michigan Auto Repair Act (P.A. 300) All parts are new unless otherwise

I hereby authorize the repair work herein set forth to be done along with the necessary material and agree that you are not responsible for loss or damage to vehicle or articles left in vehicle in case of fire, theft or any other cause beyond your control. I hereby grant you and/or your employees permission to operate the vehicle herein described on streets, highways or elsewhere for the purpose of testing and/or inspection. All vehicles left over 48 hrs. after repairs are completed will incur a \$5.00 per day storage fee. 12 month or 12,000 mile warranty on repairs.

Signature _____

VILLAGE OF LAKE ISABELLA

Page 14

- **Disposal facilities used by Kings Disposal**

1. Granger Waste Services of Alma
(Transfer station)
(Transfer Station takes to Granger landfill in Lansing)
2355 Michigan Ave
Alma, MI 48801
517-372-2800
2. Pitsch Companies
7905 Johnson Rd
Belding, MI 48809
616-794-3050

***OFFICE AND DRIVER CUSTOMER SERVICE**

Kings Disposal strives to be very customer oriented. It is not just the office that shows customer service, but also the drivers out on the route. Customers may call the office as well as stop the drivers and talk to them to get answers to any questions or concerns they may have.

Kings Disposals office is open from 8:00 A.M. to 4:00 P.M. Monday through Friday, with our secretary answering the phone during that time. If a customer calls and the secretary is on the phone with another customer, they will be sent to voice mail, in which all calls will be returned by her in a timely manner. If by chance there are any issues that need to be resolved, with us being only 20 minutes away they will be taken care of within 24 hours from the time of the call (If the call was in the morning it would be taken care of the same day.)

When a customer signs up with Kings Disposal, they have many options to choose from. They may call the office, contact us through Email, or by messaging us through Facebook. The same goes for when they want to pay a bill. The customer also has many options available to pay their bill. They may call and use a debit or credit card, (can be set up as recurring payment with text receipts if the customer wishes.) They may send a check in the mail, and even come to the office to bring payment. If the customer sees the driver, they can stop the driver and pay him while he is at your house during his route.

If by chance there are any handicap persons at the Village of Lake Isabella, Kings Disposal can accommodate to their needs. We ask that the customer informs the office at the time they are setting up their accounts, in order to help us better service their needs.

Kings Disposal uses Facebook to announce any new messages we want to get out to the customers, such as holiday delay, running late due to the weather, or just keeping everyone informed about our business.

VILLAGE OF LAKE ISABELLA

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Kings Disposal has been in business just shy of 2 years although we have over 25 years of experience in the trash industry. We feel our past experience and knowledge has only helped in making the best choice when it comes to making decisions for our family owned company. All of us here at Kings Disposal strive to be the best that we can be and assure the Village of Lake Isabella that you will receive the best service possible.

*References of applicant , of which all are current customers of Kings Disposal.

1. Steve Heifner
Sheri Heifner Office Manager
Broomfield Mobile Home Park
5695 W Remus Rd
Mt. Pleasant, MI
989-621-0102

2. Al Davis
Al Davis Construction
111 S Coldwater Rd
Lake Isabella, MI 48893
989-506-3632

3. Patty Ommen
Gammy Woods Family Campground
1855 N Coldwater Rd
Weidman, MI 48893
989-506-8005

4. Gloria Smith
BAPAR (Blanchard Millpond)
P.O. Box 87
Blanchard, MI 49310
989-289-0333

VILLAGE OF LAKE ISABELLA

Page 17

- Transition period if Kings Disposal is awarded the Exclusive License Agreement

Kings Disposal will be dedicated to making the transition as smooth as possible.

We have an experienced secretary on hand to help in the office for the expected high volume of calls to avoid long wait times of getting through to the office. We will be adding a 1-800 number along with another phone line if granted this agreement.

At this time we do not need to purchase any other equipment as we have a smaller 10 yard truck and a 25 yard packer truck that would be used for the route, along with another 25 yard packer truck for back up. We will eventually look into purchasing another little truck when the time comes that we need to add equipment.

Our company is currently picking up in the Village of Lake Isabella, so the drivers are already very familiar with the roads and a lot of the customers. We feel there would be no issues as far as the route itself goes.

The current customers that we already have will be contacted by us so that we can explain the new options available from the agreement and switch them to the best option for their needs, if they do not contact us first.

We look forward to a very smooth and easy transition as we have prepared our company in every way in hopes that we are awarded the exclusive licensing agreement.

***Seasonal Customers**

With the Village of Lake Isabella having many seasonal customers, we wanted to inform you that with Kings Disposal this is a very easy process.

When a customer signs up for quarterly service, it pays for three months of service. If during those three months a customer leaves for the winter, the customer must call our office and notify they are leaving and their account would be put on hold until they call and let us know they are back. One example would be if you have paid for 3 months of service, but you leave two months in, you still have a month of service you have paid for. That month will be credited back to the customer when they call back and resume service.

There is no charge for an account being put on hold or to restart service, all it takes is a phone call to our office.

VILLAGE OF LAKE ISABELLA

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- Conclusion

We would like to thank you again for the opportunity and your time in allowing Kings Disposal to bid the Village of Lake Isabella licensing agreement. It has been a great privilege to be a part of your community and we have been very thankful that we were allowed to attend meetings keeping us informed of the progress throughout the prior months and for what holds in the future.

Please note that Kings Disposal will have the Village interest in mind at all times and if we feel any changes could be made to better the service in any way, we will bring it to your attention immediately. We feel customer service is a priority in making this an easy and problem free transition.

Kings Disposal looks forward to doing business with the Village of Lake Isabella for many years to come.

Thank you again,

KINGS DISPOSAL LLC
IKE, SHERYL and MICHAEL KING
OWNERS / OPERATORS