



Village of  
Lake Isabella

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## Winter Street Maintenance Contract Request for Proposals & Qualifications

### Questions asked as of Friday, June 11, 2010:

**Q. The RFP asks for a “loader,” is a backhoe which can load trucks acceptable?**

A. Yes

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**Q. Do you want a per hour rate to be applied individually to each item of equipment in use, a flat hourly rate, or a lump sum proposal?**

A. The Village is willing to consider any proposal which clearly outlines the costs. Our current contract is based on a flat rate applied to each item of equipment in use. An example is as follows:

Belly Scraper/Spreader	8 hours
Loader/Backhoe	2 hours
Pick-up truck	10 hours
<u>Total Event Hours:</u>	<u>20 hours</u>
<u>Hourly Rate:</u>	<u>\$90.00</u>
<b><u>Total Cost:</u></b>	<b><u>\$1,800</u></b>

The Village is also willing to accept a flat-fee based proposal. An example of such is:

*Contractor XYZ agrees to provide up to 400 hours of snow removal service under the terms and conditions outlined in the Village’s RFP for a total price of \$30,000. Any hours over 400 shall be invoiced to the Village at a rate of \$75 per hour.*

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**Q. Where does the Village purchase sand and salt from, and are either of those open to bid as part of this RFP?**

A. The Village purchases salt through the State of Michigan, and has already submitted its 2010-2011 order. Historically, sand has been obtained from the location of choice by our contractor. In this past this has been Hubscher’s local quarry, the Village is open to working with the vendor of choice of our contractor.